

# Byron Bay Crackers — Management P&L

Range: FY (01/07/2025–30/06/2026) As of: 2026-02-09 Labour!COGS: ON (production\_only) Generated: 25/03/2026 15:39

<b>Revenue</b>	<b>\$93,021.55</b>
<b>COGS</b>	<b>\$19,558.76</b>
<b>Gross Profit</b>	<b>\$73,462.79</b>
<b>Operating Expenses</b>	<b>\$57,483.73</b>
<b>Net Profit</b>	<b>\$15,979.06</b>

<b>Gross Margin %</b>	<b>79.0%</b>
<b>Net Margin %</b>	<b>17.2%</b>

## Detail

<b>Revenue</b>	<b>Total: \$93,021.55</b>
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200.2 Sales - BBCrackers	\$87,658.57
200.2.5 Sales - BBCrackers - Online	\$4,587.35
200.3 Sales - Shipping	\$775.63

<b>COGS</b>	<b>Total: \$19,558.76</b>
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310.1 Cost of Goods Sold GST Free	\$15,293.81
310.4 Packaging Costs	\$2,530.39
310.3 Freight and Cartage - Inbound	\$876.56
310.2 Cost of Goods Sold With GST	\$858.00

<b>Operating Expenses</b>	<b>Total: \$57,483.73</b>
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477 Wages and Salaries	\$23,860.70
469 Rent	\$17,324.73
478 Superannuation	\$2,841.64
449.1 Motor Vehicle - Fuel	\$2,047.60
445 Light, Power, Heating	\$1,942.13
425 Freight & Courier - Outbound	\$1,639.17
449.4 Motor Vehicle - Repairs / Servicing	\$1,119.81
489 Telephone & Internet	\$925.88
449.2 Motor Vehicle - Insurance	\$894.93
485 Subscriptions	\$871.13
473 Repairs and Maintenance	\$853.02
453 Office Expenses	\$791.91
433 Insurance	\$547.70
404.3 Stripe Fees	\$498.05
400.2 Website	\$472.79
408 Cleaning	\$209.01
410 Conferences & Seminars	\$153.84
429.2 General Expenses With GST	\$151.86
400.1 Advertising	\$119.90
404.1 Bank Fees	\$84.25
420 Entertainment	\$51.60
493 Travel - National	\$50.00
404.2 Paypal Fees	\$28.75
499 Realised Currency Gains	\$3.33